

PHILIP MORRIS U.S.A.

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TO: Murray H. Bring
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FROM: Steven C. Parrish

RE: Meeting with OSHA

DATE: August 6, 1993

On July 30, Pat Tyson and I met with Joseph Dear (nominee to head OSHA), eight members of his staff and two members of the solicitor general's office. The meeting lasted approximately 90 minutes and was very productive.

I opened the meeting by saying that Philip Morris wants to open a meaningful dialogue with OSHA and that we want to be involved with the Administration throughout the regulatory process. I also provided a rather detailed summary of the reasons for, and the claims in, our lawsuit against EPA. Finally, I stressed our position that if OSHA decides to regulate, it should act with regard to total indoor air quality in the workplace and not in terms of ETS alone.

There were a number of questions, including:

- What is our position on the health effects of active smoking? I explained in detail our position on the primary issue as well as ETS.
- What smoking policy does Philip Morris Companies, Inc. have? I stated that we try to accommodate the reasonable and legitimate interests of smokers and non-smokers.
- What scientific studies has Philip Morris conducted? What studies do we plan to conduct? What studies would we be willing to conduct? Those at the meeting seemed particularly interested in exposure studies -- how much, if any, ETS are non-smokers actually exposed to in the workplace. I expressed an interest in doing some type of exposure study.

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There appeared to be genuine surprise at the reasonableness of our positions, the amount of thought we had given the issues, and our willingness to work with, as opposed to against, OSHA.

After the meeting, Joe Dear reportedly made the comment that he was much more impressed with us than his own people. We plan to be back in touch with OSHA to continue the dialogue, particularly with regard to possible workplace exposure studies.

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